



WAINWRIGHT  
INVESTMENT  
COUNSEL, LLC

October 18, 2004

To whom it may concern,

I had the pleasure of working with Elizabeth Erdreich White in 1998 when my firm was relocating its headquarters in Boston. We knew that we had very little artwork that would be appropriate in our new location, but we had never established an artwork budget or even a plan for artwork in the past.

Elizabeth assisted us through a process that created a theme for the artwork throughout the office and also help us develop a budget for its purchase that fit within the firms overall budgetary goals. Her knowledge of art was impressive, but more impressive was her knowledge and care in identifying our likes and dislikes in establishing the theme as well as her interest in assisting us in developing and meeting reasonable budgetary objectives.

I have utilized Elizabeth's expertise on numerous occasions since, and continue to find her work to be consistently outstanding. I would recommend Elizabeth in this regard without qualification.

Please feel free to contact me directly with any questions.

Sincerely,

Saro J. Picciotto  
Chief Executive Officer

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